

MANDATORY DISCLOSURE AS REQUIRED BY AICTE

Information to be given in the Information Brochure besides being hosted on the Institution's official Website.

I. Name of the Institution

*NIILM Centre for Management Studies
Plot No. 53, Knowledge Park-V
Greater Noida-201306
Email: info@niilm.com
Website: www.niilm-cms.edu.in*

II. Name and Address of the Director

*Dr. D . P .Singh
Director
NIILM Centre for Management Studies
Plot No. 53, Knowledge Park-V
Greater Noida-201306*

III. Governance

❖ Members of the Board and their brief background.

1	Prof. Jahar Saha Former Director IIM-Ahmedabad
2	Prof. K. Subramanian Professor & Director Advanced Center for Informatics & Innovative Learning, IGNOU
3	Dr. Bhaba Krishna Mohanty Professor Indian Institute of Management
4	Dr. U.D.Choubey Director General Standing Conference of Public Enterprises
5	Dr. Murlikrishna Kumar Advisor, Planning Commission

6	Prof. B.P.Khandelwal Former Director, NIEPA
7	Dr. Gulshan Rai Executive Director Ministry of Information Technology
8	Dr. N. Ravichandran Director Indian Institute of Management-Indore
9	Prof. K.L.Krishna Former Director Delhi School of Economics
10	Mr. Vijay Rai Group President, LE Group
11	Mr. B. Narayanaswamy Director, Indica Research
12	Mr. T. Vijay Kumar Joint Secretary, SGSY, and Mission Director, NRLM, Ministry of Rural Development Government of India
13	Dr. M.C.Gupta CEO, Windsor Infrastructure Limited
14	Dr. Aquil Busrai Chief Executive Officer, Aquil Busrai Consulting
15	Mr. SY Siddiqui Chief Operating Officer- Administration (HR, Finance, IT, Company Law & Legal) Maruti Suzuki India Ltd.
16	Mr. B.S.Baswan Former Director Indian Institute of Public Administration
17	Mr. Dilip Chenoy MD & CEO, National Skill Development Corporation
18	Mr. Mahendra Swarup Chief Mentor Officer

	Smile Multimedia Private Limited
19	Mr. S K Sethi Chief Executive Officer Ria Insurance Brokers Pvt. Ltd.
20	Dr. Rupa Raje Gupta President, NIILM CMS

❖ Members of Academic Advisory Body.

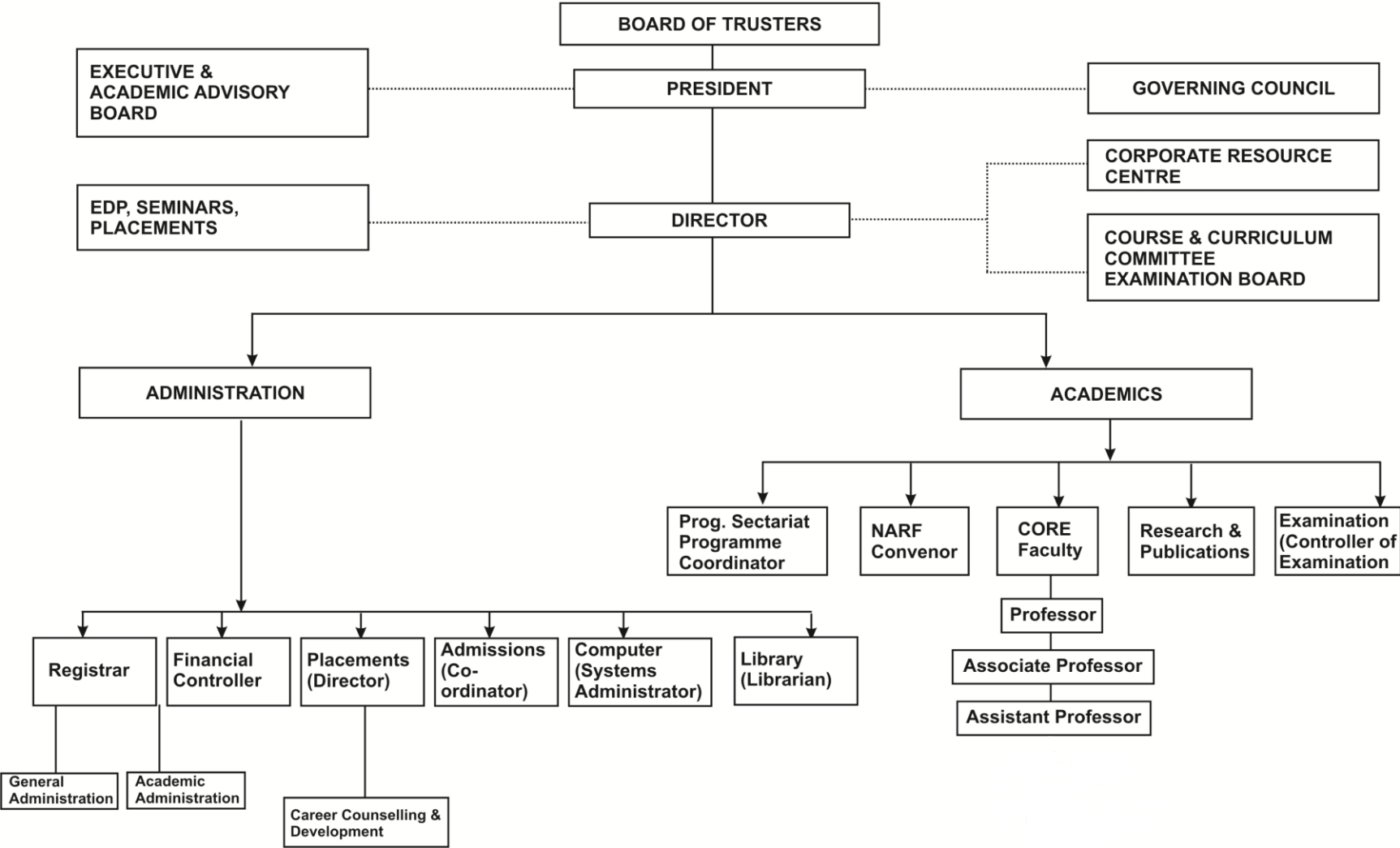
1	Mr. Vijay Rai Group President, LE Group
2	Dr. Rajnish Kataria Director, NIBSCOM
3	Dr. Bhaba Krishna Mohanty Professor Indian Institute of Management
4	Mr. A. Sudhakar Senior Executive Director – HR Dabur India Limited
5	Dr. D. P. Singh, NIILM-CMS
6	Dr. Roli Raghuvanshi, NIILM-CMS
7	Dr. Nakshatresh Kaushik, NIILM-CMS
8	Mr. Ravi Shekhar Tiwari, NIILM-CMS
9	Mr. Mohit Agrawal, NIILM-CMS

❖ Frequency of the Board Meetings and Academic Advisory Body

The Advisory Body meet twice a year.

❖ Organisational Chart and processes

ORGANISATIONAL CHART - NIILM-CMS, GREATER NOIDA



- ❖ Nature and Extent of involvement of faculty and students in academic affairs / improvements.

The faculty and students are involved in multifarious activities including teaching, research, training and consultancy. They are mainly responsible for designing course curriculum, revision, introduction of new courses, delivery of programme and continuous assessment. The different academic activities are carried out by the faculty members through various committees in close coordination with the students. Some of the key committees are:--

- i) Courses and curriculum development
- ii) Placement
- iii) Admissions
- iv) Budget
- v) Student Welfare
- vi) Faculty Development and Training
- vii) Research
- viii) Corporate Resource Center
- ix) Brochure
- x) Publication
- xi) NIILM Update
- xii) Hostel and Student care

IV. Programmes

- ❖ Name of the Programmes (Full Time) approved by the AICTE.

Post Graduate Diploma in Management (PGDM)

- ❖ Name of the Programmes (Part Time) approved by the AICTE.

Not applicable

- ❖ Name and duration of programme(s), if any, not approved by AICTE and being run in the same campus.

Not applicable

- ❖ For each programme the following details are to be given:

- Name

Post Graduate Diploma in Management (PGDM)

- Number of seats
180 seats (PGDM)
- Duration
2 yrs (two years)
- Cut off mark for admission during the last 2 years

Based on cumulative score which includes,

CAT/MAT/ATMA/XAT Score	--	25%
Group Discussion	--	25%
Interview	--	30%
Extempore	--	10%
Academic Background (Including work experience)	--	10%

- Fee
5.5 lacs for two years (PGDM)
- Placement Facilities

The Center has a full-fledged Placement Directorate and an active Centre for Corporate Relationships. With more than 1600 alumni working across industries, NIILM has an impressive placement track-record. Uniquely positioned and located in the midst of the prominent Greater Noida Industrial Area the Centre benefits enormously from case studies drawn from real business world and through working with senior executives from a wide range of industries.

- Campus placement in last two years with minimum salary, maximum salary and average salary.

(2015-2016)

Batch Strength	130
Number of students placed	120
Minimum Salary	3.0 lacs
Maximum Salary	7.00 lacs
Average Salary	4.76 lacs

(2014-2015)

Batch Strength	120
Number of students placed	118
Minimum Salary	3.0 lacs

Maximum Salary 8.00 lacs
Average Salary 4.7 lacs

- ❖ Name and duration of programme(s) having affiliation / collaboration with Foreign University (s)/Institution(s) and being run in the same campus alongwith status of AICTE approval.

Not applicable

Details of the Foreign Institution / University:

Not applicable

- ❖ For each collaborative / affiliated programme give the following :

Not applicable

- ❖ Whether the collaborative programme is approved by AICTE ? If not whether the domestic / foreign institution has applied to AICTE for approval as required under notification no.37-3/Legal/2005 dated 16th May, 2005.

Not applicable

V. FACULTY

- ❖ Number of faculty members
 - Permanent faculty - 20
 - Visiting faculty - 5
 - Adjunct faculty - 5
 - Guest faculty - institute arrange regularly guest lectures from the corporates
- ❖ Profile of each faculty with qualifications, total experience, age and duration of employment at the institute concerned.
As per Annexure 2 of Compliance Report
- ❖ Number of faculty employed and left during the last two years.
Employed – 19
Left -- 17
- ❖ Profile of Director / Principal with qualifications, total experience, age and duration of employment at the institute concerned.

Dr. D. P. Singh

Date of Birth: 3rd August 1955

Academic qualification

Chartered Engineer, MSc. (Physics), MBA (Finance), PhD (Corporate Finance)

Experience

Dr. D P Singh has more than 36 years of experience in different areas of Academics, Industry, Corporate, Research and Development. He worked in many academic institutes of repute such as Delhi College of Engineering, Delhi and Indian Institute of Technology, Kharagpur, (IIT, KGP). He has worked with HCL Corporation, A global and multinational company. Dr. D P Singh has also worked with Bharat Sanchar Nigam Limited (BSNL), a PSU for more than 12 years. Total experience of 36 years is a blend of Academic, Corporate, Industry, research and development. His area of research in Engineering Physics is solar cells material characterization. Also his area of research in corporate finance is working capital management.

Publications

Dr. D P Singh has published more than two dozen research papers National and international journals of repute with high impact factor. Some of the research papers which has been widely quoted by researchers world over are as follows

1. "Working Capital Management and Profitability in the IT and Telecom Industry" India Journal of Finance, Volume 6, Number 3, March 2012, pp 54-61. (ISSN 0973-8711)
2. "Effects of Size on Working Capital Levels of the Firms in Steel Industry in India" Indian Journal of Commerce and Management Studies", Volume 3, Issue 1, January 2012, pp 122-128. (ISSN 2249-0310)
3. "Cash Conversion Cycle and Profitability in Chemical and Fertilizer Industry in India" Proficient International Journal of Management, Volume 3, Issue 6, June 2011, pp 66-73 (RNI REG. NO. RAJENG/2010/33876)
4. "Net Working Capital Level and Return on Capital Employed in Firms of Cement Industries in India" VSRD International Journal of Business and Management Research, Volume 1 (4), Year 2011, pp 269-280 (ISSN 2231-248X)
5. " Effects of Size on Working Capital Levels of the firms in Cement Industry in India" IPE Journal of Management, Volume 1, July-Dec 2011, No. 2 (ISSN 2249-9040)
6. "Working Capital Management Practices across Industries in India" IPE Journal of Venture Capital and Financial services" Volume 6, No. 2, July-Dec 2012, pp 42-51 (ISSN

2249-8680)

7. "Inventory Management of Working Capital Components in Automobile Industry in India-An Empirical Study" VSRD International Journal of Management research, Volume 3, No. 2, Feb 2013 (ISSN 2231-248)

8. "Management of working Capital across Industries in India- An empirical Study" International Interdisciplinary research journal, Volume 3, Issue 1, Jan-Feb 2013, pp 78-88 (ISSN 2249-9598)

9. "Effects of Size on Working Capital Levels of the Firms in Cement Industry in India" Indian Journal of Commerce and Management Studies", Volume 4, Issue 1, January 2013, pp 122-128. (EISSN 2229-5674)

Date of appointment
28th October 2016.

- ❖ Whether student assessment of faculty is in force. (Yes)

Student Feedback form enclosed. See Annexure-1(ii)

VI. FEE

- ❖ Details of fee, as approved by State Fee Committee, for the Institution.

Not applicable

- ❖ Time schedule for payment of fee for the entire programme.

The fee is to be paid in four equal installments.

1st installment -- at the time of admission

2nd installment -- in December (first year)

3rd installment -- in June (second year)

4th installment -- in December (second year)

- ❖ Fee waivers granted with amount and name of students.

Not Applicable

- ❖ Number of scholarships offered by the institute with the name of students, duration and amount.

NIILM offers a number of scholarships to meritorious students.

- ❖ Criteria for fee waivers/scholarships.

NIILM-CMS offers excellent scholarships to deserving meritorious candidates. The scholarships are based on the performance of their CAT/MAT/CMAT/XAT/ATMA/GMAT score, academic background and overall performance in GD/CA, PI and Extempore round.

Scholarship will be given on tuition fees and after fulfilling the above criteria. Scholarships are at the discretion of management.

Criteria	For 30%	For 25%	For 20%	For 15%	For 10%
XII	85%	80%	75%	70%	65%
Graduation	80%	75%	70%	65%	60%
CAT/XAT	90%tile	85%tile	80%tile	75%tile	70%tile
MAT/ATMA	800	750	700	650	600
CMAT	375	350	325	300	275

Note:

1. Entrance: Best of any of the above entrances that the candidate had appeared would be considered.
2. Scholarships for Girls: All female students who meet the eligibility requirement of the program and have an offer to join NIILM are eligible for a 10% scholarship.
3. No two scholarships can be combined.
4. The above scholarship criterion is only applicable for PGDM Program.

- ❖ Estimated cost of Boarding and Lodging in Hostels.
The hostel charge varies from a basic of Rs.65,000 (per annum) depending upon the kind of occupancy a student is looking for.

VII. ADMISSION

- ❖ Number of seats sanctioned with the year of approval.
180 PGDM 2016-2017
- ❖ Number of students admitted under various categories each year in the last two years.
(2015-16) = 120
(2016-17) = 100
- ❖ Number of applications received during last two years.
2016-17 = 4815
2015-16 = 3387

VIII. ADMISSION PROCEDURE

- ❖ Mention the admission test being followed, name and address of the Test Agency)

CAT
Indian Institute of Management, Kozhikode

**IIM Kozhikode Campus P.O,
Calicut – 673 570, Kerala.**

MAT

Management House, 14, Institutional Area, Lodi Road, Institutional Area,
Lodi Colony, New Delhi-110003

ATMA

Association of Indian Management Schools (AIMS)

101, Rekha Deluxe Enclave Sangeetha Nagar, Punjagutta, Hyderabad 500082

XAT

C. H. Area (East), Jamshedpur – 831001, Jharkhand

CMAT

7th Floor, Chanderlok Building, Janpath, New Delhi-110 001

- ❖ Number of seats allotted to different Test Qualified candidates CAT, MAT, ATMA, XAT, CMAT (State conducted tests / University tests).

Scores of CAT/ MAT/ ATMA/ XAT / CMAT exam only taken.

IX. CRITERIA AND WEIGHTAGES FOR ADMISSION

- ❖ Describe each criteria with its respective weightages i.e. Admission Test, GD, Interview etc.

CAT Score	--	25%
Group Discussion	--	25%
Interview	--	30%
Extempore	--	10%
Academic Background (Including work experience)	--	10%

- ❖ Mention the minimum level of acceptance, if any, for any criteria.

Minimum CAT/MAT/CMAT/ATMA/XAT scores below 50% percentile are not called for GD/PI. Graduation cut off is 50% from any recognized University.

- ❖ Mention the cut-off levels of percentage & percentile scores (section-wise and/or total as case may be) of the candidates in the admission test who are called for GD/ Interview.

Minimum 50 percentile in total score is considered

- ❖ Mention last two years cut-off percentage & percentile (section-wise and/or total as the case may be) of the candidates called for GD/Interview.

2016-2017 - Minimum 50 percentile
2015-2016 - Minimum 50 percentile

- ❖ Display marks scored in Test, GD, Interview etc and in aggregate for all candidates who come for GD/Interview etc.

Will be displayed on website after announcement of selected candidates.

Item No I-IX must be given in information brochure and must be hosted as fixed content in the website of the Institution.

The Website must be dynamically updated with regard to X – XIII.

X. APPLICATION FORM

- ❖ Downloadable application form, with online submission possibilities.
Available at www.niilm-cms.edu.in

XI. LIST OF APPLICANTS

List of candidates whose applicable have been received alongwith percentile/percentage score for each of the qualifying examination in separate categories for open seats. List of candidates who have applied alongwith percentage and percentile score for Management quota seats.

Will be available at www.niilm-cms.edu.in after the admission process starts.

XII. CRITERIA FOR GD/PERSONAL INTERVIEW

- ❖ Norms adopted for calling the candidates for Group Discussion / Personal Interview (It has to be strictly in order of merit).

The first criteria for calling students is on the basis of CAT/MAT/ATMA/XAT/CMAT score

1st list	--	above 75% percentile
2nd list	--	above 60% percentile
3rd final list	--	above 50% percentile

- ❖ Attributes for evaluation in GD/Interview.

GROUP DISCUSSION

The candidate are evaluated on the following parameters by the selection committee with regard to GD.

- **Communication skills**
- **Leadership ability**
- **Clarity of thought**
- **Alertness of mind**
- **Listening Ability**
- **Initiating, summarizing and concluding**
- **Body language and**
- **Ability to synthesize different viewpoints and arguments.**

PERSONAL INTERVIEW

- **Work experience and its relevance to the management programme.**
- **Aptitude for management career**
- **General awareness including the knowledge of the business world.**

XIII RESULTS

- ❖ Composition of evaluation team with the brief profiles of members (This information be made available in the public domain after the admission process is over).

Director	-	1
Registrar	-	1
Faculty	-	3 (three)
Placement Director	-	1

- ❖ Score of the individual candidates called for Group Discussion and Interview in each of the components including the test and in total, arranged in order of merit.

Will be displayed on the website after admission process is over.

- ❖ List of candidates who have been offered admission in each category.

Will be displayed on the website after admission process is over.

- ❖ Waiting list of the candidates in order of merit to be operative from the last date of joining of the first list candidates, categorywise.

Will be displayed on the website after admission process is over.

- ❖ List of the candidates who joined within the date vacancy position in each category before operation of waiting list.

Will be displayed on the website after admission process is over.

Note: Suppression and/or misrepresentation of information would attract appropriate penal action.
